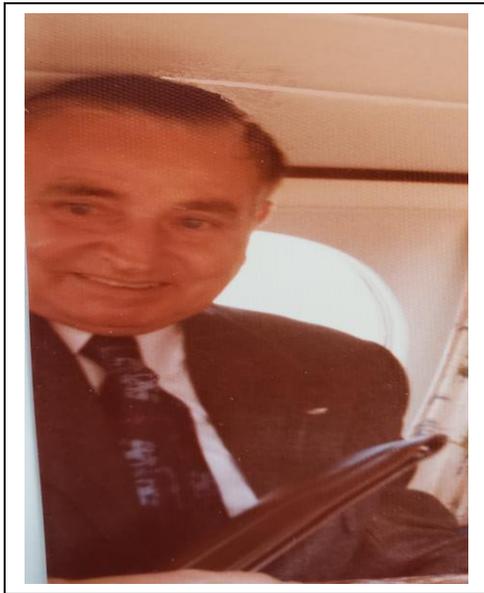


# Mussun Memo

Mussun Sales, Inc.

September 2020

## ***DID YOU KNOW?***



Mussun Sales was founded in 1951 by William and Virginia Mussun in an office in the Hanna Building. Most of the lines they represented were in the plumbing field.

Loren Cook, a personal friend, persuaded Bill Mussun to represent his relatively new line of Cook fans, which he started in 1941 in Berea. Loren also introduced Bill to Don Titus, a grille manufacturer operating out of Waterloo, Iowa. Mussun soon added Titus as well as Pate Curbs and Ruskin Dampers to their lineup.

***Bill Mussun***

In the early 1960's, Loren Cook opened a new plant in Springfield, Missouri, where they are headquartered today. In 1973, Titus moved from Waterloo to Dallas. During that time was the boom of high-rise office towers, which utilized the Donn Suspended Ceiling System. It was Don Brown, of Westlake, who patented the lay-in T-bar ceiling system we see today.

The new Titus diffusers were rapidly laying into this grid system nationwide and the TMS diffuser became synonymous with the Donn Suspended Ceiling.

***Loren Cook***



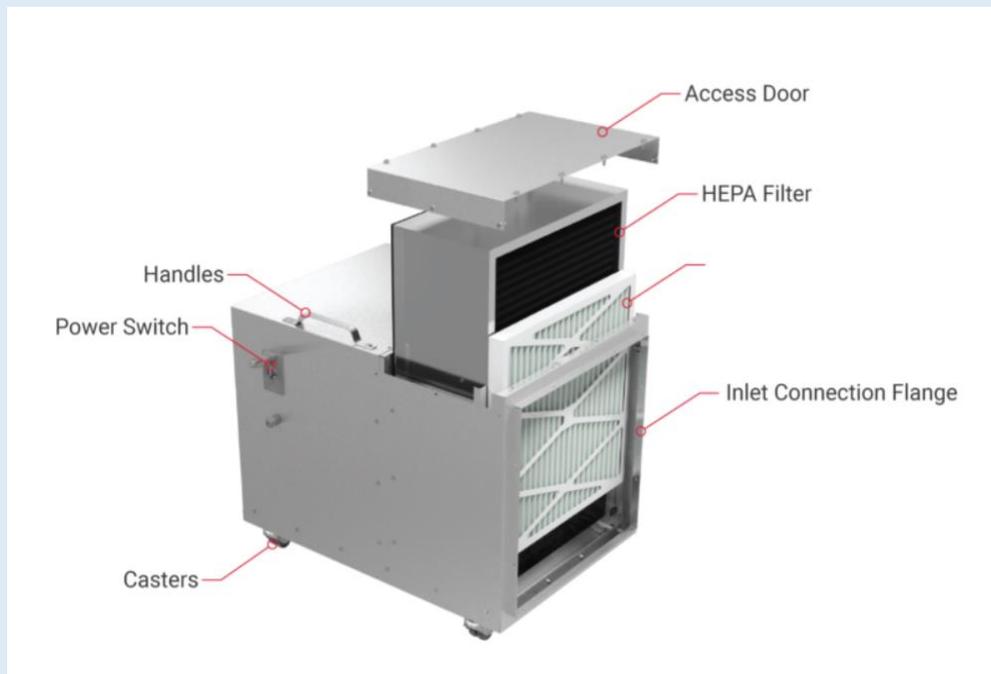
By the late 1980's Mussun's lines were strictly concentrated in the HVAC field. Today Mussun Sales is owned by Terry O'Brien, who has been with the company as a sales representative since 1989. Mussun is one of the oldest Cook – Titus – Ruskin – Pate rep firms in the country.

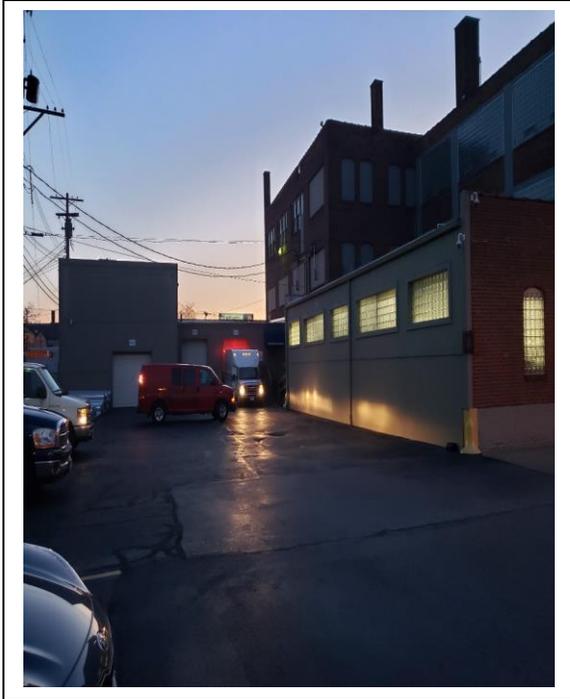
**INTRODUCING**  
**THE COOK MOBILE AIR CLEANER**  
**MAC**



*An inline, direct drive, mobile HEPA filtration unit. Applications include classrooms, offices, isolation rooms, as well as, building construction and renovation work requiring portable filtered ventilation.*

**Features include:** \*Direct drive \*Choice of EC or PSC motors \*Unit mounted speed control \*MERV 8 pre-filter \*99.97% efficient HEPA filter \*Galvanized steel housing \*Swivel casters with locking brakes \*9-foot, 115-volt power cord \*12-inch diameter slip-fit outlet connection \*115 Volt \*Can be ducted or non-ducted





## ***WE'RE OPEN***

### ***AND WE ARE HELPING YOU STAY SAFE AND BE MORE EFFICIENT!***

*As part of defined essential businesses, Mussun has remained open with some modifications on the way we do business.*

*Orders are being shipped out and picked up as usual – with customers waiting in their vehicles instead of at the counter. In many ways we have improved YOUR efficiency – by you calling ahead we can have your order pulled and waiting for you.*

*We will soon reopen our counter – but the practice of calling ahead and minimizing wait time will remain available. Please call when you are headed our way or to schedule a pickup time and we will bring your order to the dock.*

## **NEW! Berner's Elite Air Series Air Curtain**

Berner's Elite Air Curtains are the perfect solution when aesthetics matter. They are designed for those who are looking for a seamless integration of beauty, function and performance.

Built on Berner's strong engineering foundation, these air curtains save energy and protect the interior when the door is open.

- \*Available in single lengths from 3' to 14'
- \*Stainless steel cabinets
- \*Custom colors available
- \*Quiet, technologically advanced, and beautifully designed
- \*Simple to install, operate and maintain
- \*AMCA certification for ambient, electric and hot water heated models
- \*For mounting heights to 8'(environmental separation) and 7' (insect control)





## **WOOD TRUSSES**

### **ARE YOU SPECIFYING, ORDERING AND INSTALLING THE RIGHT DAMPER?**

Wood truss construction with ductwork in the attic space, especially in assisted living facilities, is a common design. But are you specifying and installing the correct ceiling radiation dampers? UL's truss design website lists approved ceiling radiation dampers for a particular truss design.

Traditional curtain style horizontal fire dampers are NOT approved for wood truss installations, and can only be used in concrete and steel applications. Ruskin offers the CFDR7T and CFD7T for such installations, up to 18x18. These dampers are furnished with the necessary angles and retaining rings for proper installation into the webbing of wood trusses where the damper is installed at the rated assembly and flex duct connects to the bottom of the damper and feeds a diffuser in a suspended or drywall ceiling below.

Mussun now stocks the CFDR7T round damper in 6-14" at the Cleveland Warehouse. Make sure you are specifying and installing the correct Ceiling Radiation Dampers for your next project! Ask your sales representative for details.

### **NEW STOCK CATALOG**

*Our new 2020 Stock Catalog is here! We've added many new items including R6 & R8 flex, hooded pipe curbs and more ceiling radiation dampers. Ask your Mussun Sales Representative to show you what we have added to our inventory and to our product offering!*

### **REOPENING BUILDINGS AFTER COVID-19 SHUTDOWN**

*As the economy, and buildings, start to reopen, be sure to visit the Engineering Tab on our website for a quick checklist from ASHRAE entitled ASHRAE ETF FAQ-002. This FAQ is filled with many recommendations on restarting and reoccupying buildings.*

### **PDH HOURS**

*Mussun Sales posts upcoming webinars on our Events section of our website. Be sure to check out topics which qualify for PDH Hours.*

**NEXT MONTH'S MUSSUN MEMO: New product updates as seen at this year's AHR Show in Orlando!**

*To Unsubscribe, simply reply to this email with "unsubscribe" in the subject line.*

**Mussun Sales**  
**Cleveland - Akron - Columbus**  
**Since 1951**